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# Improving the lives of our members





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# Savvi exists to improve the lives of its members

# Mission Statement

Savvi's mission is to promote and provide affordable access to credit and deliver quality financial services whilst making a positive impact in our communities.

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# Corporate Governance

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# Board of Directors **2024**



Maeliosa OhOgartaigh Chairman & Member of Audit Committee and Nomination, Remuneration & Governance Committee Maeliosa is a chartered accountant who has held senior finance roles at AIB Bank including Acting Group Chief Financial Officer.



Philippa Cottle Vice-Chair & Member of Risk Committee

Philippa is a lawyer by profession and holds a number of non-executive director roles

2024 saw continued growth for Savvi as we built on the momentum and foundations in place over the previous years.



Emmett Dunleavy Secretary to Board & Member of Nomination, Remuneration & Governance Committee

Emmett is Risk Manager. Treasury at ESB

Maeliosa OhOgartaigh, Chairman, Board of Directors

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Lorraine Malone Member of Risk Committee & Membership, Community & Sponsorship Committee

Lorraine is Principal, L M Solutions Health & Safety Training



John Healy Chair of Risk Committee

John is a former Company Secretary and Corporate Governance Adviser with ESB



**Deirdre Shields** Chair of Nomination, Remuneration & Governance Committee

Deirdre is a chartered accountant by profession and holds a number of senior consultancy and nonexecutive director roles



Sean Atkinson Chair of Audit Committee

Sean is Managing Director, ESB International and holds a number of non-executive director roles



Sara Cummins Member of Audit Committee

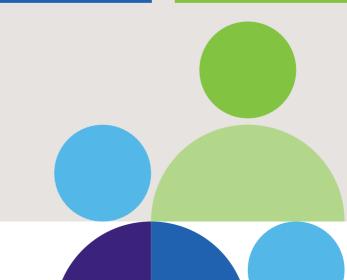
Sara is a chartered accountant by profession and is Director, Finance — Bausch Health Companies Inc



Mark Beirne Executive Director & Chair of Credit Committee

Mark is a chartered management accountant by profession and is CEO of Savvi Credit Union





# REPORT OF THE BOARD OF DIRECTORS

# for year ended 30 September 2024

On behalf of the Board of Directors, it is my pleasure to present the Annual Report of Savvi Credit Union for the year ended 30 September 2024. At the outset, I want to thank you, our members, for your continued trust and loyalty.

Firstly, I was delighted to have been appointed as your Chairman at our AGM in January last. It is an honour to serve you, our members, and I look forward to us working together in the years ahead. I would also like to thank Sean Martyn, our former Chairman, for his dedication and strong stewardship of Savvi Credit Union over past years.

#### Review 2024

2024 saw continued growth for Savvi as we built on the momentum and foundations in place over the previous years. We added to our services for you, our members, and in particular our objective of growing our house mortgage and personal lending business whilst maintaining operational and financial resilience as a credit union.

We delivered a strong financial performance in 2024. Our surplus of €3.5m compares favourably when analysed against our surplus of €2.7m in 2023. In addition, our key ratios such as Capital Ratio at 15.51%, from 14.79% in 2023, and Loan to Asset Ratio at 26.17%, from 20.71% in 2023, continue to demonstrate our strengthening position. Our interest income of  $\leq$ 10.4m showed an increase of  $\leq$ 1.1m or 11.52% compared to 2023, and our overall loans to members at  $\leq$ 104m showed an increase of  $\leq$ 21.2m or 25.67%, compared to 2023. This represents the highest level of lending in Savvi's history.

#### Distribution

On account of our surplus in 2024, I am very pleased to announce that we will be recommending to our members at the AGM on 13 December 2024 that  $\leq 1.6$ m of our surplus be distributed back to you by way of dividend of 0.50% on shares. This compares with our distribution of 0.30% on shares ( $\leq 970$ k) in 2023.

We feel it is important to recognise and reward the contribution of our savers in the provision of stable funding that allows us to lend back out to our members and to do so with a competitive borrowing rate for both personal loans and mortgages.

We are also delighted to have launched our first 2 year term deposit this year at a competitive 2% annual rate allowing those members who can lock funds away for a 2 year period to benefit from the higher rate.

#### Strategic Focus 2025 and Beyond

In 2025 we will remain focused on delivering safe lending growth supported by a sustainable funding model that will support your needs at every stage of your lives — whether that is buying a house, carrying out home improvements, buying a car, saving for retirement or setting up and growing your own business. In the summer of 2024, Management and Board reviewed our Strategic Plan in the context of the wider economic landscape and looked at potential areas of focus for Savvi. Subsequently, in September 2024, the Board approved a series of proposals from management that will set Savvi on an ambitious Strategic Plan looking out to 2027 and beyond. The strategic deliverables within that plan centre around maintaining our loan book growth and adopting technology enhancements that transform how we both operate and serve our members. Our ambition is to deliver the Strategic Plan whilst also delivering an exceptional member digital experience, uplifting our impact within our communities and remaining operationally and financially resilient alongside the adoption of best environmental, social and governance principles.

The progress that our CEO, Mark Beirne, and his capable management team have delivered in the last number of years has helped to ensure that Savvi Credit Union is well placed to succeed and grow as the needs and expectations of our members evolve. We are delivering on our purpose, underpinned by our strategic priorities, and as a result, we are generating long term growth for our credit union, playing a positive role in our communities and aiming to drive sustainable returns to our members over the coming years.

# €10.4m Total Income

#### **Sustainability**

Our 2024 Business Responsibility & Sustainability Report is published on Page 10 and it sets out our achievements in the areas of our Environmental, Social and Governance (ESG) agenda. The Report references our commitment to reduce our carbon footprint to zero by 2030 and it also describes our involvement in our community through volunteering, educational and charitable supports.

We are proud of our achievements through 2024. Savvi is in a strong position to now move to the next phase of its journey of deepening its impact across its communities, bringing a combination of enhanced technology and the strengths and capabilities of its own people to deliver a credit union that retains and grows its relevance across its member base. Savvi will adopt a policy where it will ensure that it has the best in class digital experience for its members when they want it and always backed by our human support when our members need it.

#### **Board and Board Oversight Committee**

Board succession planning was a key area of focus in 2024 and we currently have nine directors. At our AGM in December 2024, three of our directors will be retiring by rotation, namely, Lorraine Malone, John Healy and Emmet Dunleavy and I'm happy to say that all three will be going forward for reelection by the membership.

# €104m Loans to Members

However, owing to business and personal commitments, two directors will be stepping down — Deirdre Shields and Graham Sutherland. On behalf of the Board, I want to pay tribute and express my sincere thanks to Deirdre and Graham who made a significant contribution to the Board and its Committees during their time as Directors.

The new Credit Union (Amendment) Act 2023 permitted the Board to appoint the CEO as an Executive Director. The Board was unanimous in inviting our CEO, Mark Beirne, to join the Board in May 2024. Mark does not have to go forward to the membership for election owing to being an Executive Director.

In view of the two directors stepping down from the total number of nine, Nomination Committee undertook a full review of the requirements of the Board and subsequently recommended that we move back again to eleven directors. Our regulators have raised no objection to this proposal.

Therefore, the net position will now be three new vacancies on the Board for which Nomination Committee will be proposing candidates for election by our membership at the AGM in addition to the three candidates to be proposed for re-election.

Turning to our Board Oversight Committee membership, both Sean Murphy and Barry McKillop will be stepping down from the Committee at our AGM. I am most grateful to them both for their service to Savvi during their tenure and they carry my very best wishes for the future. Two new members of the Committee will be proposed to our membership for election in order to fill the vacancies left by Sean and Barry.

# €397.4m Total Assets

You will be provided with biographies during the AGM of all directors and Board Oversight Committee members who will be going up for election or re-election.

#### Looking forward

We remain very positive for the future of Savvi. We will continue to work hard to achieve continued growth in both our membership and our loan book as well as positively transform how we operate and how our members interact with us. We remain resolute in our determination that the Credit Union will continue to deliver quality, sustainable results in the years ahead to the benefit of all of our members.

#### **Thank You**

On behalf of the Board, I want to thank the management team and Board members for their teamwork, innovation and determination and for putting our members at the centre of everything we do. I also want to thank you, our valued members, and those who joined us in 2024, as well as those of longer standing, for their loyalty and support and for placing their trust in us to take care of their financial needs. You are the foundation of Savvi Credit Union, and without your support, it would not exist or prosper. We take none of this for granted.

Machose On Gastant

Maeliosa OhOgartaigh Chair, Savvi Credit Union 26th November 2024

# REPORT OF THE CHIEF EXECUTIVE OFFICER

# 2024 has been a very positive year for Savvi with many new milestones achieved.

- Over the past 12 months we have grown our lending book by over €21m (+25.67%) which now stands at €104m. Within the year we have issued over €50m in new loans to our members. This represents the highest level of lending in our history.
- Our membership continues to grow and it now stands at a new hight point of 24,629 members with more and more members availing of our wider range of products and services.
- We obtained the IBEC KeepWell Mark accreditation, making us the first and only credit union in the country to achieve this. This accreditation places Savvi at the forefront of Ireland's collective efforts to improve workplace health and wellbeing.
- As climate change becomes one of the significant challenges facing society, I am happy to share in this report some of the steps Savvi are taking to be a leader in this area.

I am pleased to announce that we delivered a  $\leq 3.5$ m surplus in the year, up from a  $\leq 2.7$ m surplus in the previous year. Our reserves now stand at  $\leq 61.6$ m which represent 15.51% of our assets (up from 14.79% last year).

We are well positioned to continue our drive for growth. We successfully executed against our underpinning strategic objectives set out in the 2021 strategic framework and will continue to deliver against our revised objectives set in mid-2024.

Our mission 'to promote and provide affordable access to credit, deliver quality financial services whilst making a positive impact in our communities' still holds and underpins all decisions we make here at Savvi.

#### **Lending Performance**

The credit quality of our loan portfolio remains strong reflecting our robust credit management policy at both the underwriting and collection phase. Loans greater than 9 weeks in arrears remain at less than 1% and provision levels remain stable as members continue to repay their loans as expected.

#### **Delivering Quality Financial Services**

A key objective of Savvi is to deliver excellent member service and provide products and services that our members value in their everyday lives. During the year, we added a new 2 year term deposit product that proved popular allowing members to get a competitive return of 2% p.a. on funds over this period.







CXi Overall CX Champion <sup>10</sup> years in a row

+€26.6m

**Personal Lending** 

**Total Personal** 

Book €55.9m





### Delivering a quality member experience

We are always looking to ensure that we offer the best possible experience for our members. We are proud of our customer satisfaction score ('CSAT') of over 96% held throughout the year and our customer net promoter scores ranging from 60–85. In addition, we are delighted to have played our part in Credit Unions winning the CXi Overall CX Champion award for Customer Experience, for the 10th year in a row.

# Investments generating improving returns

Investment returns remained robust in the year delivering over €5m in income, up from the previous year as we took advantage of a higher interest yield environment throughout the year.

### Costs managed closely with increases in certain areas

We continue to manage costs closely and have seen a net increase of €296k in the year. Legal and Professional costs have increased by €50k in the year primarily from higher legal costs connected to our growing mortgage book. Staff costs increased by €174k as we invested in additional resources across our business growth and lending teams whilst also incurring inflationary and performance related costs along with a maternity cover cost. Our loan insurance costs increased by €133k in line with the growth of our loan portfolio.

Regulatory costs have fallen by €155k, specifically the cost related to the Central Bank of Ireland's Deposit Guarantee Scheme as the nationwide funding limits are now broadly met. General insurance and utility costs have also increased in the year which are reflective of the inflationary impacts we witnessed in the year.

We continue to maintain a robust cost management policy whilst factoring in certain inflationary cost impacts into our future plans.

Even with the higher costs incurred in the year, we were able to reduce our cost income ratio from 70.68% to 66.09%.

### Strategic objectives for 2025 and beyond — transitioning to a new world.

In considering our strategic direction we factored in the changing wider macro environment, the moving regulatory landscape, the growing expectations of our members and we then looked at our ability to meet these challenges whilst remaining resilient and relevant as we plan forward.

We have put the building blocks in place to address this changing environment, and with a re-focussed strategy, strong organisational and governance structure, we believe Savvi is well positioned to fulfil its ambition of being a leading, sustainable and systemically important credit union in Ireland.

Our revised 5 strategic objectives look to reflect this ambition. They are:

- 1. Maintain loan book growth underpinned with a sustainable funding model. Continue to grow our lending portfolio safely through product diversification, service enhancement, member penetration and member growth that is supported with a sustainable funding model.
- 2. Transform our member digital experience. To make available to all of our members an exceptional digital experience that allows members to avail of all of our services digitally supported by our people when our members need us.
- 3. Optimise operational efficiency utilising technology and AI. To utilise technology and AI that enables our staff to work in an environment that materially reduces manual processes whilst delivering an improved and efficient experience for our members
- 4. Transition to more value-added services and tailored propositions for our members. To create a working environment where more of our staff are in roles that add value and impact positively with our members. We also plan to create more tailored propositions for our members that best meet their needs, while communicating with them via their preferred channel.
- 5. Remain financially and operationally resilient adopting Environment, Social & Governance ('ESG') principles. To deliver; a robust operational resilience framework embedded across the organisation; an ESG programme that positively impacts all of our stakeholders with a clear pathway to reduce our carbon footprint to net zero by 2030, whilst remaining financially resilient delivering our set financial goals over this 3 year period.

<b>24,629</b>	<b>+4%</b>
Members	Capital Strength
+493 members	Reserves now
in year	stand at €61.6m
<b>&lt;1%</b>	<b>+25.67%</b>
Loan Quality	Loan Book
Less than 1% of	Total Loan Book
loan book in arrears	now €104m

#### Outlook

As a leading and ambitious credit union, Savvi is well positioned for continued growth that allows the business to transition to an everchanging world whilst remaining relevant to our members. We have delivered our strategic objectives over the past number of years and we now look forward to ensuring that we optimise our resources to a model that delivers a path forward for continued success.

Our strategy will continue to centre on providing a widening range of services and choice for our members. We will materially improve our digital offering for our members to make it easier for you to do business with us. We will re-purpose our resources to add greater value to our members, with the aim of positively impacting our communities.

We remain committed to a progressive members dividend policy that rewards members fairly for their trust in placing their savings with us.

We look forward to the months and years ahead with a sense of optimism and one where Savvi can continue to make a positive impact in the lives of our members and the communities in which we serve.

#### Conclusion

I would like to express my sincere thanks to our members, the Board, volunteers and colleagues for their continued support through these changing times and look forward with confidence to the years ahead.

your Science

Mark Beirne Chief Executive Officer



Whether you dream about building on or up, or finally getting that garden room haven, Savvi can help make your home work for you with our BIG LOAN of €70K+ at 6.5%.

# Apply online at savvi.ie



Over 18s only. Representative Example - €70,000 loan repayable over 10 years. Rate of interest 6.5% per annum variable. APR (Annual Percentage Rate) 6.71%. 120 monthly repayments of €794.84 per month. Total amount payable is €95,380.30. Loans are subject to approval. Terms & Conditions apply. Savvi Credit Union Ltd. is regulated by the Central Bank of Ireland.

Warning: If you do not meet the repayments on your loan, your account will go into arrears. This may affect your credit rating which may limit your ability to access credit in the future.

# It's time for a change





**SCIVU** Credit Union

rate on electric

cars

Loans are subject to approval. Terms and conditions apply. Savvi Credit Union Ltd. is regulated by the Central Bank of Ireland. Representative Example – €25,000 loan repayable over 5 years. Rate of interest 5.5% per annum variable. APR (Annual Percentage Rate) 5.64%. 60 monthly repayments of €477.53 per month. Total amount payable is €28,651.04.

Warning: If you do not meet the repayments on your loan, your account will go into arrears. This may affect your credit rating, which may limit your ability to access credit in the future.

# Business Responsibility & Sustainability Report

For the financial year ended 30 September 2024

Sustainability is embedded into every aspect of our operating principles and ethos. The Environmental, Social and Governance agenda is now a key pillar of our Strategic Plan 2025-27. We have committed to reduce our carbon footprint to net zero by 2030 and we have set key performance indicators to measure this success. Some of the measures that we have and will undertake include; moving closer to self-generation of electric power, and to materially reduce our own electricity output and paper usage across our 4 buildings.



Some examples of what Savvi has these been doing in this area over the past 12 months are illustrated below;

#### SDGs 3 & 4 Quality education and good health and well-being



- We obtained the IBEC KeepWell Mark which is a workplace wellbeing accreditation that helps companies demonstrate their commitment to improving the lives of their employees.
- Health Screening for all staff available along with access to pilates and 'quit smoking' classes.
- We support the career development of our staff through financially supporting their continuing education and development.
- Savvi Staff Academy up and running for over 2 years supporting internal knowledge and engagement.
- John McSweeney Bursary into its second year with students attending Trinity College and National College of Ireland and from disadvantaged socio economic groups eligible for €5k p.a. bursary.

#### SDG 11 Sustainable cities and communities



- We provided 99 families with mortgages to the value of €23m to purchase their homes or switch from another mortgage provider.
- We provided loans of €200k to local micro/ small business owners, supporting them in growing and expanding their businesses.
- All of our members can avail of our quick and easy member loan application experience where a credit decision can be obtained in minutes from application and funds on same day without any paper footprint.
- In August 2024 we held our annual Family Day with over 1,000 members, at Castlecomer Park, a not-for-profit social enterprise.

#### SDG 8 Decent work and economic growth



- We supported 16 community groups in our local communities such as Tiglin at the Lighthouse and St Andrew's Resource Centre.
- We participated in 3 local community projects which included our staff using their volunteer day to clean and paint a local youth club.
- We continue to provide flexible and remote working for our staff.

#### SDG 13 Climate action Democratic Control



- We provide a suite of green loans that include:
  - electric/hybrid car loans;
  - energy efficient home improvement loans that cover many measures including attic insulation, solar panels and heat pumps
- Our solar panels at our Ringsend and Pearse Street branches are generating c.30% of our annual electricity demand for the 2 offices.

# **Corporate Governance**

Savvi Credit Union is governed by its Board and Committees. It is committed to the highest standards of corporate governance, business integrity and professionalism in all its activities.

The Governance Framework of the Credit Union provides for a separation between two distinct sets of roles in the Credit Union, namely:

 the functions carried out by the Board of Directors which involve determining and monitoring the implementation of the Strategic Plan for the Credit Union, oversight of management and setting out the systems of control required, and  the day to day responsibility for the operations of the Credit Union, which Board delegates to the Chief Executive Officer, who is supported by the management team and staff.

#### **Board Oversight Committee**

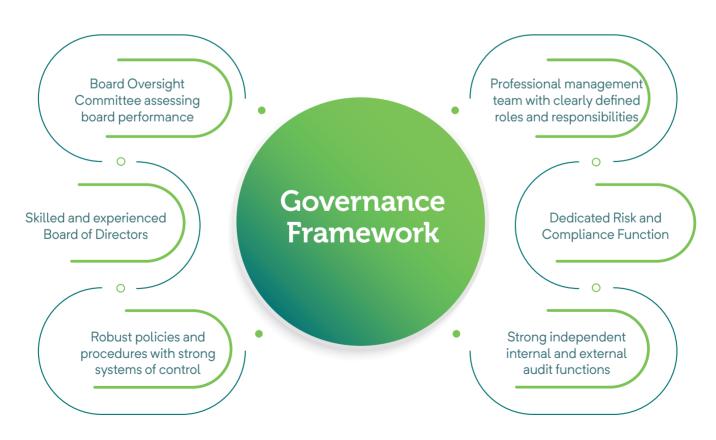
The main function of the Board Oversight Committee is to review whether the Board of Directors has operated in accordance with Part IV of the Credit Union Act 1997, as amended as well as the relevant requirements of the Credit Union (Amendment) Act 2023. In effect, this requires the Board Oversight Committee to review the governance of the Board of Directors and ensure that they are acting in the best interests of the Credit Union. In carrying out its functions the Board Oversight Committee operates independently of the Board of Directors of Savvi Credit Union.

#### **Board of Directors**

The Board of Directors is the principal decision-making forum for the Credit Union. In order to provide effective oversight and leadership, the Board has established a number of Board Committees with particular responsibilities.

The Board of Directors is collectively responsible for promoting the longterm sustainable success of Savvi Credit Union, driving member value and contribution to the communities within its Common Bond. The Board's role is to provide leadership of the Credit Union within a framework of prudent and effective controls which enables risk to be assessed and managed.

# **Governance Structure**



#### **Board Committees**

Information on three of the key Board Committees and their activities in year ended 30 September 2024 is outlined in infographic below.

# BOARD OVERSIGHT COMMITTEE

# **BOARD OF DIRECTORS**

#### **Audit Committee**

Chair: Sean Atkinson Members: Maeliosa OhOgartaigh; Sara Cummins

Assisted the Board in discharging its responsibilities in relation to the disclosure of the financial affairs of the Credit Union

Provided oversight on the independence and performance of the internal and external auditors

Monitored the Credit Union's IT strategy, policies, performance and risks

Provided oversight on implementation of new IT Framework

Held 6 regular meetings and, in addition, 2 joint meetings with Risk Committee

#### **Risk Committee**

Chair: John Healy Members: Lorraine Malone; Philippa Cottle

Fostered sound risk governance across the Credit Union's finances and operations, taking a forward-looking perspective and anticipating changes in business conditions

Ensured that risks within the Credit Union were appropriately identified, reported, assessed, managed and controlled

Responsible for promoting a risk awareness culture within the Credit Union

Monitored implementation of new Operational Resilience Framework including review of all outsourcing arrangements

Held 4 regular meetings and a further 2 joint meetings with Audit Committee

#### Nomination, Remuneration & Governance Committee

Chair: Deirdre Shields Members: Maeliosa OhOgartaigh; Emmett Dunleavy

Reviewed the structure, size and composition of the Board

Proposed directors for election at general meetings

Provided oversight on remuneration of all employees

Conducted the bi-annual review of the CEO

Monitored the Credit Union's governance arrangements

Reviewed the Board & Senior Management Team's Succession Plans for 2025

Provided oversight on Board's annual review of its own performance and implemented follow up improvement actions

#### CEO, MANAGEMENT AND STAFF Full responsibility for the day to day management of the Credit Union External Internal Investment **Auditor Auditor Solicitors** Bank **Advisers Grant Thornton Moore Chartered** Arthur Cox **AIB Bank** Goodbody Mill House, Henry St, Accountants & Ten Earlsfort Terrace, Lower Baggot Street, 2 Ballsbridge Park, Limerick **Registered Auditors** Dublin 2 Dublin 2 Ballsbridge, Dublin 4 V94 K6HH Ulysses House, Foley DO2 T380 DO2 X342 DO4 YW83 Street, Dublin 1 D01W2T2

# Board Oversight Committee Report

For the financial year ended 30 September 2024

The Committee held regular meetings to review the effectiveness of the Board of Directors. Since appointment, this Board Oversight Committee has actively attended to the interests of the membership by monitoring each meeting of the Board of Directors and assessing the strategies and decision making processes of the Board.

Members of the Board Oversight Committee also attend meetings of Board Committees to get a better understanding and in-depth knowledge of the committee agenda and deliverables.

The Board Oversight Committee has met with the Board of Directors to assess whether the Board of Directors has operated in accordance with: (a) Part IV, IVA and the regulations made for the purposes of either part; and (b) any other matter prescribed by the Central Bank in respect of which they are to have regard to in relation to the Board of Directors.

It is the assessment of the Board Oversight Committee that the Board has acted fully in accordance with its obligations for the betterment of all members of the Credit Union.

The Board Oversight Committee would like to acknowledge the assistance and support provided to it by the Board of Directors, by the management and all staff of Savvi Credit Union during the year.

Finally, I would like to offer my sincere thanks to Barry McKillop and Sean Murphy who will be stepping down from their roles on the Committee at our AGM. Their work has been much appreciated and they both carry my best wishes for the future. We will be proposing two new members for election at the AGM to replace both Barry and Sean thus maintaining five members of the Committee.

Bon Workage

**Brian Montayne** Chair, Board Oversight Committee

# Download the Savvi App

- Access your Savvi account 24/7
- Check your balance
  - Transfer funds
- Apply for a loan
- 🔰 Pay a bill
- Upload documents

App Store





Google Play

NEW & IMPROVED APP Coming Soon

# **Credit Committee Report**

For the financial year ended 30 September 2024

The provision of loans to members is the primary service of the Credit Union. All loan applications are individually assessed and, whilst every effort is made to approve each application, the process has to ensure that there is no undue risk to the individual borrower or to the Credit Union as a whole.

#### Loans

- 3,001 loans issued this year with a value of €50.2m compared to 3,101 loans in the previous year with a value of €42.2m representing an increase of 18.90% in value in the year.
- 90% of all loan applications were approved.



An analysis of our top 5 categories of issued loans (by € amount) is as follows:

	Y/E 2024	Y/E 2023	Movement
Secured Home Loans	€23.4m	€16.3m	+€7.1m
Motor Vehicles	€8.5m	€7.5m	+€1m
Home Improvements	€7.6m	€5.6m	+€2m
Other Personal	€10.5m	€11.2m	-€0.7m
Business Loans	€0.2m	€1.6m	-€1.4m
TOTAL	€50.2m	€42.2m	+€8m

#### **Evaluation of Loan Applications**

When evaluating loan applications, we are always conscious of the fact that we are lending members' savings. We are, therefore, obliged to establish that the member has the ability to repay the loan. There are times when, unfortunately, we have to refuse a loan and the most common reasons for such an outcome are either a member's overall indebtedness and/or their inability to repay. There are also times when the purpose for a loan requested by a member is not allowed under regulatory rules. It should however be noted that in the last year our credit union approved circa 90% of loan applications which we believe is a strong approval rate given the changing environment we are operating in.

As we continue to grow our membership we will continue to review our credit policy and procedures to ensure they remain fit for purpose and that all our members are treated fairly.

### Improving our range and service for members

We will continue to evaluate our lending range with a view to supporting our members personal and business needs.

Within our current range of lending products, we are delighted to support members in reducing their carbon footprint with our reduced rate on Green products, which include our Home Energy Upgrade Loan and our Electric/ Hybrid Car Loan. Over the past financial year, we have seen an increase in demand for our Green rate products, with Home Energy Upgrade Loans increasing from  $\leq 0.7$ m in FY23 to  $\leq 1$ m in FY24 and Electric/Hybrid Car Loans increasing from  $\leq 2.3$ m in FY23 to  $\leq 3.1$ m in FY24.

We would encourage all members to talk to the Credit Union about their borrowing requirements and/ or their financial position if they find themselves in difficulty.

We are a credit union for our members and strive at all times to help members with their finances. It is rare that we are unable to help a member sort out their finances when they are open and forthcoming with their situation.

#### **Internal and External Audits**

Two audits along with a Central Bank PRISM audit were conducted on the loan book over the course of the past year. I am pleased to confirm that there were no material issues raised as a result.

#### Committee Meetings and Review of Committee Performance

The Committee continues to meet weekly and provides monthly updates to Board on its activities.

I would like to take this opportunity to thank the lending staff and Agents for their help and support throughout this busy year of growth.

#### Mark Beirne

Chair, Credit Committee

# **Credit Control Committee Report**

For the financial year ended 30 September 2024

The role of the Credit Control Committee is to ensure the repayment of loans by members of Savvi Credit Union ('Savvi') in accordance with their credit agreements and to review and recommend for approval all member loan write-offs. The Committee met regularly throughout the year to review the loan book and members' repayments.

#### **Committee Objectives during 2024**

As a credit union, we have an obligation to our members to ensure that every effort is made to:

- Minimise the level of bad debts at Savvi
- Reduce the risk of loan delinquency
- Make adequate provision for nonperforming loans
- Monitor loans in arrears to understand the trends and difficulties

#### **Results and Commentary**

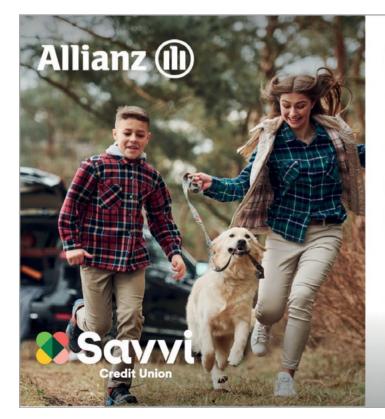
Our write-off figure this year is €180,068 compared with €180,196 in 2023 representing a decrease of 0.07% year on year. Bad debt recoveries were €132,704 compared to €151,580 last year, representing a recovery decrease of 12.45%. Our bad debt provisions now stand at 6.22% of our loan book. This provision is monitored regularly to ensure it adequately provides for possible future impairment. The Committee continues with a policy of early intervention. We invest a considerable amount of time in communicating with members in arrears. Most cases are resolved following an initial contact from the member support officer.

#### Conclusion

The Committee is aware that there are several members who find themselves in very difficult circumstances. The Committee encourages any member who either falls behind with their loan payments or encounters any kind of financial difficulties to contact us at an early stage in complete confidence, either by phone O1- 6325100 or email support@savvi.ie. We are here to help wherever possible.

#### David Woodward

Chair, Credit Control Committee



Credit Union members save even more on **car**, **home** and **pet insurance** with Allianz.

→ Find out more at <u>allianz.ie/savvi-credit-union</u>

Allianz p.l.c. is regulated by the Central Bank of Ireland. Standard acceptance criteria, terms & conditions apply.

# Our Year in Numbers

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24,629 members



97% customer satisfaction



€50.2m issued in loans



26,423 calls answered



3,001 loans issued



1,498 app registrations

# Members & Community

# A big welcome to our new members

Savvi operates a Membership Committee which is an operational management committee reporting to the Board of Directors. Its primary objective is to oversee and make recommendations on activities that will improve the membership process and help increase our overall membership. Our membership at the year-end stood at 24,629 which is a net increase of 493 on the same time last year.

We would like to take this opportunity to extend a warm welcome to all the new members who joined us in 2024. We hope you are enjoying the great member experience on which we pride ourselves. If there is anything you need to enquire further about in relation to your membership or our services, please get in touch with us at hello@savvi.ie or on O1-6325100 and we would be delighted with the opportunity to help.

# ESB sub-office visits and events

Simon Dunne, our ESB relationship manager, visited over 25 offices and depots during 2024. These visits allow us to keep ESB staff informed and updated on what is happening in their credit union, and also allows them to talk to us on a one-to-one basis, which is very important to us.

We were also delighted to attend various ESB events held throughout the year, namely:

- Monthly corporate staff inductions
- Monthly retirement planning seminars
- September's graduate induction
- Apprentice inductions in October and November
- Apprentice Network Technician of the year awards in May

#### Car Draw – going electric

Since 2023, we have been offering an electric car as the first prize. This year we have partnered up with Frank Keane Motors who are supplying the lucky winners with an MG4 EV. The runner-up prizes remain as cash.

We had 6 lucky winners of a shiny new MG4 and we were also delighted to give cash prizes to over 50 more members. There were 4,643 members in the Prize Draw as at 30th of September 2024 (down slightly from 4,691 in 2023).

Not a car draw member yet? Join via our website at the cost of just €1 per week!

If online application is not possible, get in touch and we will send you out an entry form.





# Movement in Prize Draw 01/10/2023-30/09/2024

Opening balance 01/10/2023	€661
Members funds paid in during year	€242,523
Prizes paid out during year	€242,290
Bank Charges during year	€30
Closing Balance 30/09/2024	€864





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#### **Family Day**

A big thank you to all our members and their families who joined us at our annual Family Day in Castlecomer Discovery Park, Kilkenny — we decided to go back to Castlecomer again based on the great feedback from members and their families for the Family Day there in 2023.

It was great to see so many families of all ages enjoy a great day outdoors and the weather played an absolute blinder. From flying across the lake on ziplines to discovering the park on foot, there were activities for everyone. The Discovery Park is a not-for-profit social enterprise and its' aim is to create jobs and develop rural tourism by creating a brilliant day outdoors for the family. You will find something for the youngest to the oldest member of your family, so if you fancy taking a trip there, you can book tickets at www.discoverypark.ie.



We have already started looking into next year's Family Day and will let our members know via newsletter, social media, website and in-branch when the next Family Day details are available and how to enter the draw for tickets **make sure you are signed up to receive marketing updates via email so you don't miss out on anything!** 



#### **Community & sponsorships**

Savvi's large and diverse membership gives us a platform to support a wide range of events and initiatives every year. As a credit union, we understand the necessity and power of supporting like-minded people and organisations, who share our commitment to making a positive impact upon the communities that we all live and work in.

Savvi's sponsorships and contributions this year have helped community organisations, societies, associations, charity and fundraising events, male and female sports teams across all age groups and levels, including football, running, boxing, golf, and members proudly representing our country at international competitions.

Below are some of the other initiatives that Savvi has supported via sponsorships this year:

Savvi's enduring relationship with ESB dates back to our inception as a credit union in 1962. Our ESB membership are highly active in fundraising for worthy causes across the country, and we were proud to once again contribute towards multiple events with large Savvi membership representation, including the annual Sligo Walk and their fundraising efforts for the Simon Community in ESB Galway.

We were also delighted to help Electric Aid in their efforts to encourage more staff to become members and contribute to the magnificent work it does at home and abroad.





The South Docks Festival is run by the staff and volunteers of St Andrew's Resource Centre, located close to Savvi's head office in Sir John Rogerson's Quay. The festival is an annual celebration of the community and heritage of the Pearse Street, Westland Row, and City Quay areas of Dublin City. With strong ties to that community, Savvi were honoured to give sponsorship for this year's festival.

Savvi's geographic common bond covers both sides of the Liffey, so we were also delighted to be able to provide sponsorship for the annual North Wall Community Festival. The event promotes education, diversity, inclusivity, and most importantly community spirit, in the communities of the northeast inner city.

The Docklands Business Forum is a Dublin city-based organisation with a focus on local social and economic issues. As members of the Forum, Savvi provided sponsorship for their annual volunteer day, where a team of our staff spent time cleaning and painting a local youth club. We also sponsored the Forum's 'Community Award' at their annual awards ceremony.

Earlier this year, our attention was brought to *Tiglin* at the Lighthouse and the amazing work that they do in the community for people dealing with homelessness, poverty, and addiction. Based on Pearse Street, they are open seven days a week, providing hot food, basic supplies, and one-to-one support for those in need. Savvi's donation was greatly appreciated by the charity, who face an ongoing challenge in meeting the great demand for their services.

Our sincerest thanks to our members, partners, and staff for bringing our sponsorships to life and making a tangible difference to so many people and organisations, across the various communities that we represent.



# **Testimonials**

# "

#### **Mortgage Lending**

I recently purchased a new home thanks to the support of Savvi Credit Union, and in particular Siobhan in their Mortgage team. Purchasing a home can be a stressful and anxious process at the best of times, but Savvi still has that all-important personal touch, which is increasingly difficult to find. Their Mortgage support team were accessible along every step of the journey, helping me to navigate the process. Siobhan and Savvi were professional, accessible, patient, and supportive. I highly recommend Savvi to anyone looking for a positive, easier, mortgage experience.



#### **Colm Moloney**

# "

#### **EV Loan**

My wife and I had recently discussed changing her car at some stage, after some time looking around, we finally decided to take the plunge and purchase an EV car. I approached Savvi Credit Union in September 2024 for an EV car loan. From the get-go the process was simple and seamless, consisting of a few calls and emails with Simon, to finalising the loan application online. Once my wife saw her new car on the garage forecourt, the pressure was on to collect ASAP and the Credit Union responded, loan was swiftly approved, money was in the bank account, car was picked up a couple of days later, everybody happy!



**Oistín McGrath** 

### "

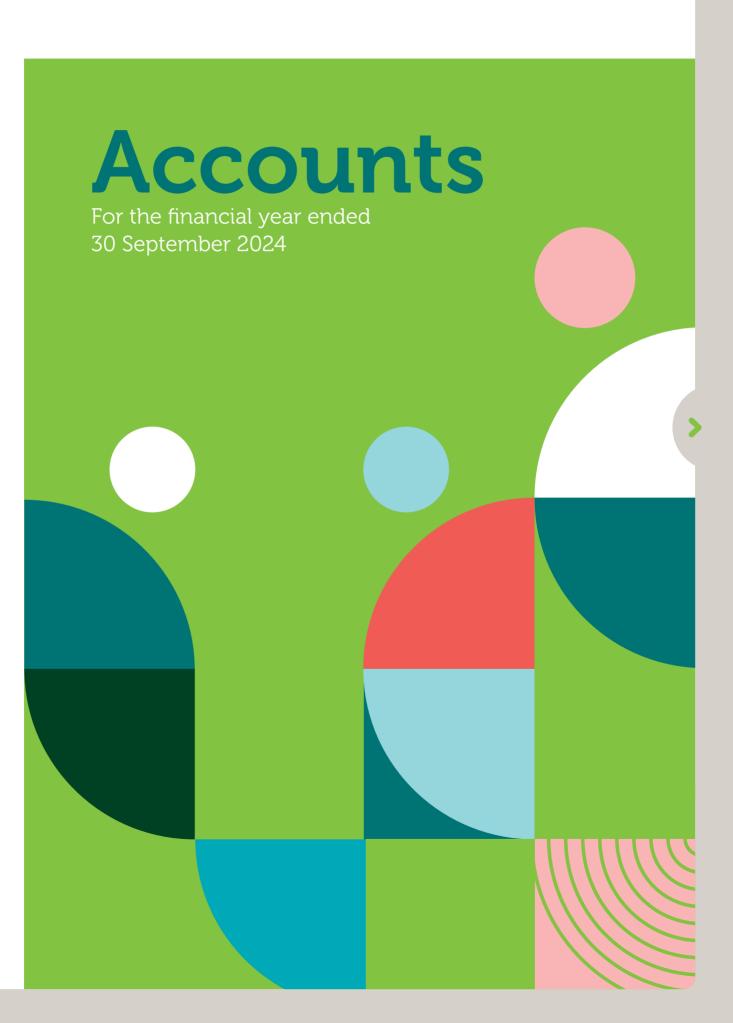
#### **New Members**

Pleasant staff and advice. Easy, straightforward, and secure. Keep up the good work. Patrick Keane

Highly recommended. Quick and easy to join. Customer service has been great. Orla Mitchel



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# **DIRECTORS'** REPORT

For the financial year ended 30 September 2024

The directors present their annual report and the audited financial statements for the financial year ended 30 September 2024.

#### PRINCIPAL ACTIVITY

The principal activity of the business continues to be the operation of a credit union.

#### **AUTHORISATION**

The Credit Union is authorised as follows:

• Entitled under the European Union (Payment Services) Regulations 2018 to provide payment services.

#### **BUSINESS REVIEW**

The directors acknowledge the results for the year and the year-end financial position of the Credit Union. The directors expect to develop and expand the Credit Union's current activities and they are confident of its ability to continue to operate successfully in the future.

#### DIVIDENDS AND LOAN INTEREST REBATES

The directors are proposing a dividend in respect of the financial year ended 30 September 2024 of €1,649,869 (0.50%) (2023: €969,605 (0.30%)). The directors are not proposing a loan interest rebate in respect of the financial year ended 30 September 2024 (2023: The directors did not propose a loan interest rebate).

#### PRINCIPAL RISKS AND UNCERTAINTIES

The principal risks and uncertainties faced by the Credit Union are:

#### **Credit risk**

Credit risk is the risk that a borrower will default on their contractual obligations relating to repayments to the Credit Union, resulting in financial loss.

#### Lack of loan demand

Lending is the principal activity of the Credit Union and the Credit Union is reliant on it for generating income to cover costs and generate a surplus.

#### **Market risk**

Market risk is the risk that the value of an investment will decrease. This risk can arise from fluctuations in values of, or income from, assets or changes in interest rates.

#### Liquidity risk

Liquidity risk is the risk that the Credit Union will not have sufficient cash resources to meet day to day running costs and repay members' savings when demanded.

#### **Operational risk**

Operational risk is the risk of loss resulting from inadequate or failed processes or systems of the Credit Union, any failure by persons connected with the Credit Union or from external events.

#### Global macro-economic risk

There is an economic and operational risk relating to disruption to global supply chains and a general uncertainty in the markets as a result of the changing geopolitical landscape.

These risks and uncertainties are managed by the Board of Directors as follows:

#### **Credit risk**

In order to manage this risk, the Board of Directors regularly reviews and approves the Credit Union's credit policy. All loan applications are assessed with reference to the credit policy in force at the time. Subsequently loans are regularly reviewed for any factors that may indicate that the likelihood of repayment has changed.

#### Lack of loan demand

The Credit Union provides lending products to its members and promote these products through various marketing initiatives.





#### Market risk

The Board of Directors regularly reviews and approves the Credit Union's investment policy and funds are invested in compliance with this policy and regulatory guidance.

#### **Liquidity risk**

The Credit Union's policy is to maintain sufficient funds in liquid form at all times to ensure that it can meet its liabilities as they fall due.

#### **Operational risk**

The operational risk of the Credit Union is managed through the employment of suitably qualified staff to ensure appropriate processes, procedures and systems are implemented and are further supported with a robust reporting structure.

#### Global macro-economic risk

The Board of Directors and management closely monitor the disruption to global supply chains and markets and continue to take appropriate actions to mitigate any possible adverse effects on the Credit Union.

#### **ACCOUNTING RECORDS**

The directors believe that they comply with the requirements of Section 108 of the Credit Union Act, 1997 (as amended) with regard to books of account by employing accounting personnel with appropriate expertise and by providing adequate resources to the finance function. The books of account of the Credit Union are maintained at the Credit Union's premises at 56 Sir John Rogerson's Quay, Dublin 2.

### EVENTS AFTER THE END OF THE FINANCIAL YEAR

There have been no significant events affecting the Credit Union since the financial year end.

#### **AUDITORS**

In accordance with Section 115 of the Credit Union Act, 1997 (as amended), the auditors Grant Thornton offer themselves for re-election.

This report was approved by the board and signed on its behalf by:

Machion On Gantanft

Maeliosa OhOgartaigh Chairman of the Board of Directors 26th November 2024

Emth. D. ....

**Emmett Dunleavy** Member of the Board of Directors 26th November 2024



# Directors' Responsibilities Statement

For the financial year ended 30 September 2024

The directors are responsible for preparing the financial statements in accordance with applicable Irish law and regulations. The directors have elected to prepare the financial statements in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (FRS 102). The directors are also responsible for preparing the other information included in the annual report. The Credit Union Act, 1997 (as amended) requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Credit Union and of the income and expenditure of the Credit Union for that period.

In preparing those financial statements the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether the financial statements have been prepared in accordance with applicable accounting standards, identify those standards, and note the effect and reason for any material departure from those standards; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Credit Union will continue in business.

The directors are responsible for ensuring that the Credit Union keeps or causes to be kept adequate accounting records which correctly explain and record the transactions of the Credit Union, enable at any time the assets, liabilities, financial position and income and expenditure of the Credit Union to be determined with reasonable accuracy, enable them to ensure that the financial statements comply with the Credit Union Act, 1997 (as amended) and enable the financial statements to be audited. They are also responsible for safeguarding the assets of the Credit Union and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities. The directors are responsible for the maintenance and integrity of the corporate and financial information included on the Credit Union's website.

On behalf of the board:

Machose ChiGantant

Maeliosa OhOgartaigh Chairman of the Board of Directors 26th November 2024

Emth. D. lan

**Emmett Dunleavy** Member of the Board of Directors 26th November 2024

# Board Oversight Committee's Responsibilities Statement

# For the financial year ended 30 September 2024

The Credit Union Act, 1997 (as amended) requires the appointment of a Board Oversight Committee to assess whether the Board of Directors has operated in accordance with part iv, part iv(a) and any regulations made for the purposes of part iv or part iv(a) of the Credit Union Act, 1997 (as amended) and any other matter prescribed by the Central Bank of Ireland in respect of which they are to have regard to in relation to the Board of Directors.

On behalf of the Board Oversight Committee:

Bu Workagne

**Brian Montayne** Chair, Board Oversight Committee 26th November 2024

# Independent Auditor's Report to the members of Savvi Credit Union Limited

#### **OPINION**

We have audited the financial statements of Savvi Credit Union Limited for the financial year ended 30 September 2024, which comprise:

- the Income and expenditure account;
- the Statement of other comprehensive income;
- the Balance sheet;
- the Statement of changes in reserves;
- the Statement of cash flows; and
- the related notes 1 to 31, including a summary of significant accounting policies as set out in note 2.

The financial reporting framework that has been applied in the preparation of the financial statements is Irish law including the Credit Union Act, 1997 (as amended) and accounting standards issued by the Financial Reporting Council including FRS 102 (as amended) "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (Generally Accepted Accounting Practice in Ireland).

In our opinion, Savvi Credit Union Limited's financial statements:

- give a true and fair view in accordance with Generally Accepted Accounting Practice in Ireland of the state of the Credit Union's affairs as at 30 September 2024 and of its income and expenditure and cash flows for the year then ended; and
- have been properly prepared so as to conform with the requirements of the Credit Union Act, 1997 (as amended).

#### **BASIS FOR OPINION**

We conducted our audit in accordance with International Standards on Auditing (Ireland) ('ISAs (Ireland)') and applicable law. Our responsibilities under those standards are further described in the 'Responsibilities of the auditor for the audit of the financial statements' section of our report. We are independent of the Credit Union in accordance with the ethical requirements that are relevant to our audit of the financial statements in Ireland, including the Ethical Standard for Auditors (Ireland) issued by the Irish Auditing and Accounting Supervisory Authority (IAASA), and the ethical pronouncements established by Chartered Accountants Ireland, applied as determined to be appropriate in the circumstances for the entity. We have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### CONCLUSIONS RELATING TO GOING CONCERN

In auditing the financial statements, we have concluded that the director's use of going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Credit Union's ability to continue as a going concern for a period of at least twelve months from the date when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### **OTHER INFORMATION**

Other information comprises information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed on the other information, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY THE CREDIT UNION ACT, 1997 (AS AMENDED)

Based solely on the work undertaken in the course of the audit, we report that:

- we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit;
- in our opinion proper accounting records have been kept by the Credit Union;
- the financial statements are in agreement with the accounting records of the Credit Union;
- the financial statements contain all primary statements, notes and significant accounting policies required to be included in accordance with section 111(1)(c) of the Act.

# Independent Auditor's Report

to the members of Savvi Credit Union Limited (cont)

#### RESPONSIBILITIES OF DIRECTORS FOR THE FINANCIAL STATEMENTS

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements which give a true and fair view in accordance with Generally Accepted Accounting Practice in Ireland, including FRS 102 (as amended), and for such internal control as they determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Credit Union's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intends to liquidate the Credit Union or to cease operations, or has no realistic alternative but to do so.

#### RESPONSIBILITIES OF THE AUDITOR FOR THE AUDIT OF THE FINANCIAL STATEMENTS

The auditor's objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes their opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (Ireland) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs (Ireland), the auditor will exercise professional judgement and maintain professional scepticism throughout the audit.

The auditor will also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for their opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Credit Union's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Credit Union's ability to continue as a going concern. If they conclude that a material uncertainty exists, they are required to draw attention in the auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify their opinion. Their conclusions are based on the audit evidence obtained up to the date of the auditor's report. However, future events or conditions may cause the Credit Union to cease to continue as a going concern.

• Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves a true and fair view.

The auditor communicates with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that may be identified during the audit.

#### THE PURPOSE OF OUR AUDIT WORK AND TO WHOM WE OWE OUR RESPONSIBILITIES

This report is made solely to the Credit Union's members, as a body, in accordance with section 120 of the Credit Union Act, 1997 (as amended). Our audit work has been undertaken so that we might state to the Credit Union's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Credit Union and the Credit Union's members as a body, for our audit work, for this report, or for the opinions we have formed.

And ment

**David Lynch FCA** for and on behalf of Grant Thornton Chartered Accountants & Statutory Audit Firm, Dublin 26th November 2024

# **Income and Expenditure Account**

For the financial year ended 30 September 2024

		2024	2023
INCOME	Schedule	€	€
Interest on members' loans		5,272,681	4,300,754
Interest payable and similar charges		(7,518)	-
Other interest income and similar income	1	5,089,047	4,984,255
Net interest income		10,354,210	9,285,009
Other income	2	94,040	90,576
Total income		10,448,250	9,375,585
EXPENDITURE			
Employment costs		2,650,408	2,476,597
Other management expenses	3	4,039,208	3,861,898
Depreciation		228,488	298,812
Net impairment losses on loans to members (note 5)		28,135	13,029
Total expenditure		6,946,239	6,650,336
Surplus for the financial year		3,502,011	2,725,249

The financial statements were approved and authorised for issue by the board and signed on behalf of the Credit Union by:

Machine Chogastanfi

Maeliosa OhOgartaigh Member of the Board of Directors 26th November 2024

Nour Science.

Mark Beirne Chief Executive Officer 26th November 2024

# **Statement of Other Comprehensive Income**

For the financial year ended 30 September 2024

Total comprehensive income for the financial year	3,502,011	2,725,249
Other comprehensive income	-	-
Surplus for the financial year	3,502,011	2,725,249
	2024 €	2023 €

The financial statements were approved and authorised for issue by the Board and signed on behalf of the Credit Union by:

Machose Ch. Gastaift

Maeliosa OhOgartaigh Member of the Board of Directors 26th November 2024

Mar Science .

Mark Beirne Chief Executive Officer 26th November 2024

The notes on pages 32 to 42 form part of these financial statements.

# **Balance Sheet**

As at 30 September 2024

	Notes	2024	2023
ASSETS		€	€
Cash and balances at bank	6	9,132,003	7,185,094
Deposits and investments — cash equivalents	7	69,352,234	67,871,470
Deposits and investments — other	7	217,085,110	244,151,413
Loans to members	8	104,007,384	82,759,338
Provision for bad debts	9	(6,473,858)	(6,473,858)
Tangible fixed assets	10	3,350,793	3,548,255
Equity investment	11	50,000	-
Investments in associates	12	296,250	265,000
Debtors, prepayments and accrued income	13	640,470	398,144
Total assets		397,440,386	399,704,856
LIABILITIES			
Members' shares	14	323,775,681	332,682,210
Members' deposits	15	4,035,394	-
Members' budget accounts	16	6,348,132	6,251,423
Other liabilities, creditors, accruals and charges	17	1,592,099	1,607,428
Other provisions	18	40,525	45,116
Total liabilities		335,791,831	340,586,177
RESERVES			
Regulatory reserve	20	50,056,017	50,036,017
Operational risk reserve	20	1,376,151	1,373,946
Other reserves			
— Realised reserves	20	9,175,354	6,782,927
— Unrealised reserves	20	1,041,033	925,789
Total reserves		61,648,555	59,118,679
Total liabilities and reserves		397,440,386	399,704,856

The financial statements were approved and authorised for issue by the board and signed on behalf of the Credit Union by:

Machion ChiGaetan (1-

Maeliosa OhOgartaigh Member of the Board of Directors 26th November 2024

Mar Seiene.

Mark Beirne Chief Executive Officer 26th November 2024

# **Statement of Changes in Reserves**

For the financial year ended 30 September 2024

	Regulatory reserve	Operational risk reserve	Realised reserves	Unrealised reserves	Total
	€	€	€	€	€
As at 1 October 2022	49,376,017	1,373,946	5,645,601	707,271	57,102,835
Surplus for the financial year	660,000	-	1,820,303	244,946	2,725,249
Transfers between reserves	-	-	26,428	(26,428)	-
Payment of dividend and loan interest rebates	-	-	(709,405)	-	(709,405)
As at 1 October 2023	50,036,017	1,373,946	6,782,927	925,789	59,118,679
Surplus for the financial year		2,205	3,265,498	234,308	3,502,011
Transfers between reserves	20,000	-	99,064	(119,064)	-
Payment of dividend	-	-	(972,135)	-	(972,135)
As at 30 September 2024	50,056,017	1,376,151	9,175,354	1,041,033	61,648,555

• The regulatory reserve of the Credit Union as a percentage of total assets as at 30 September 2024 was 12.59% (2023: 12.52%).

• The operational risk reserve of the Credit Union as a percentage of total assets as at 30 September 2024 was 0.35% (2023: 0.34%).

# **Statement of Cash Flows**

For the financial year ended 30 September 2024

		2024	2023
	Notes	€	€
Opening cash and cash equivalents		75,056,564	75,559,024
Cash flows from operating activities			
Loans repaid by members	8	28,724,107	23,977,249
Loans granted to members	8	(50,152,221)	(42,179,010)
Interest on members' loans		5,272,681	4,300,754
Interest payable and similar charges	25	(7,518)	-
Other interest income and similar income		5,089,047	4,984,255
Bad debts recovered and recoveries	5	151,933	167,167
Other income		94,040	90,576
Members' budget accounts lodgements	16	14,163,080	14,124,040
Members' budget accounts withdrawn	16	(14,066,371)	(14,127,658)
Operating expenses		(6,689,616)	(6,338,495)
Dividends paid	24	(972,135)	(316,385)
Loan interest rebates paid	24	-	(393,020)
Movement in other assets and liabilities		(262,246)	219,472
Net cash flows from operating activities		(18,655,219)	(15,491,055)
Cash flows from investing activities			
Fixed asset purchases	10	(31,026)	(93,194)
Equity investment	11	(50,000)	-
Investments in associates	12	(31,250)	-
Net cash flow from other investing activities		27,066,303	12,214,010
Net cash flows from investing activities		26,954,027	12,120,816
Cash flows from financing activities			
Members' shares received	14	69,260,093	70,757,959
Members' shares withdrawn	14	(78,166,622)	(67,890,180)
Members' deposits received	15	4,035,394	-
Net cash flow from financing activities		(4.871,135)	2,867,779
Net increase/(decrease) in cash and cash equivalents		3,427,673	(502,460)
Closing cash and cash equivalents	6	78,484,237	75,056,564

The notes on pages 32 to 42 form part of these financial statements.

### **Notes to the Financial Statements**

For the financial year ended 30 September 2024

#### 1. LEGAL AND REGULATORY FRAMEWORK

Savvi Credit Union Limited is registered with the Registry of Credit Unions and is regulated by the Central Bank of Ireland. The registered office of the Credit Union is located at 56 Sir John Rogerson's Quay, Dublin 2.

#### 2. ACCOUNTING POLICIES

#### 2.1 Basis of preparation of financial statements

The financial statements have been prepared in accordance with applicable Irish accounting standards, including Financial Reporting Standard 102, the Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland and Irish statute comprising of the Credit Union Act, 1997 (as amended). The financial statements have been prepared on the historical cost basis.

The financial statements are presented in Euro ( $\leq$ ) which is also the functional currency of the Credit Union.

The following principal accounting policies have been applied:

#### 2.2 Statement of compliance

The financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (FRS 102).

#### 2.3 Going concern

After reviewing the Credit Union's projections, the directors have reasonable expectation that the Credit Union has adequate resources to continue in operational existence for the foreseeable future. The Credit Union therefore continues to adopt the going concern basis in preparing its financial statements.

#### 2.4 Income

#### Interest on members' loans

Interest on members' loans is recognised on an accruals basis using the effective interest method.

#### Deposit and investment income

Deposit and investment income is recognised on an accruals basis using the effective interest method.

#### Other income

Other income is recognised on an accruals basis.

#### 2.5 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and deposits and investments with a maturity of less than or equal to three months.

#### 2.6 Deposits and investments

#### Held at amortised cost

Investments designated on initial recognition as held at amortised cost are measured at amortised cost using the effective interest method less impairment. This means that the investment is measured at the amount paid for the investment, minus any repayments of the principal; plus or minus the cumulative amortisation using the effective interest method of any difference between the amount at initial recognition and the maturity amount, minus, in the case of a financial asset, any reduction for impairment or uncollectability.

#### **Central Bank deposits**

Credit unions are obliged to maintain certain minimum deposits with the Central Bank but may also hold an excess over the regulatory minimum. The regulatory minimum deposits are technically assets of the Credit Union but to which the Credit Union has restricted access. The regulatory minimum portion will not ordinarily be returned to the Credit Union while it is a going concern and is separately identified in note 7, Deposits and investments - other. Funds held with the Central Bank in excess of the regulatory minimum requirements are fully available to the Credit Union and are therefore treated as cash equivalents and are separately identified in note 7, Deposits and investments — cash equivalents. The amounts held on deposit with the Central Bank are not subject to impairment reviews.

#### 2.7 Financial assets – loans to members

Loans are financial assets with fixed or determinable payments. Loans are recognised when cash is advanced to members and measured at amortised cost using the effective interest method.

Loans are derecognised when the right to receive cash flows from the asset has expired, usually when all amounts outstanding have been repaid by the member.

#### 2.8 Provision for bad debts

The Credit Union assesses if there is objective evidence that any of its loans are impaired with due consideration of economic factors. The loans are assessed collectively in groups that share similar credit risk characteristics. Individually significant loans are assessed on a loan by loan basis. In addition, if there is objective evidence that any individual loan is impaired, a specific loss will be recognised. Bad debt provisioning is monitored by the Credit Union, and the Credit Union assesses and approves its provisions and the adequacy of same on a regular basis. Any bad debts/ impairment losses are recognised in the income and expenditure account. If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been, had the impairment not previously been recognised. The impairment reversal is recognised in the income and expenditure account.

#### 2.9 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

#### Notes to the Financial Statements (cont)

For the financial year ended 30 September 2024

The Credit Union adds to the carrying amount of an item of fixed assets the cost of replacing part of such an item when that cost is incurred, if the replacement part is expected to provide incremental future benefits to the Credit Union. The carrying amount of the replaced part is derecognised. Repairs and maintenance are charged to the income and expenditure account during the period in which they are incurred.

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method. Depreciation is provided on the following basis:

Premises	2% straight line per annum
Fixtures and fittings	20% straight
	line per annum
Office equipment	25% straight
	line per annum

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date. Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the income and expenditure account.

#### 2.10 Impairment of assets

At each reporting date assets are reviewed to determine whether there is any indication that those assets have suffered an impairment loss. If there is an indication of possible impairment, the recoverable amount of any affected asset is estimated and compared with its carrying amount. If the estimated recoverable amount is lower, the carrying amount is reduced to its estimated recoverable amount, and an impairment loss is recognised immediately in the income and expenditure account. If an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but not in excess of the amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised immediately in the income and expenditure account.

#### 2.11 Equity investment

Equity investment made by the Credit Union is accounted for at cost less impairment.

#### 2.12 Investments in associates

Investments in associates are accounted for at cost less impairment.

#### 2.13 Other receivables

Other receivables such as prepayments are initially measured at transaction price including transaction costs and are subsequently measured at amortised cost using the effective interest method.

### 2.14 Financial liabilities — members' savings and member's deposits

Members' savings and members' deposits are redeemable and therefore are classified as financial liabilities. They are initially recognised at the amount of cash deposited and subsequently measured at amortised cost.

#### 2.15 Interest on members' deposits

Interest on members' deposits is recognised on an accruals basis using the effective interest method.

#### 2.16 Other payables

Short term other liabilities, creditors, accruals and charges are measured at the transaction price.

#### 2.17 Pension

The Credit Union operates a defined contribution pension scheme. The assets of this scheme are held separately from those of the Credit Union in independently administered funds. Employer contributions to the pension scheme are charged to the income and expenditure account in the period to which they relate. The amount payable at the year end in respect of same was €19,971 (2023: €16,382).

#### 2.18 Holiday pay

A liability is recognised to the extent of any unused holiday pay entitlement which is accrued at the balance sheet date and carried forward to future periods. This is measured at the undiscounted salary cost of the future holiday entitlement so accrued at the balance sheet date.

#### 2.19 Termination benefits

Termination benefits are included in employment costs where applicable and are expensed to the income and expenditure account on an accruals basis.

### 2.20 Derecognition of financial liabilities

Financial liabilities are derecognised when the obligations of the Credit Union specified in the contract are discharged, cancelled or expired.

#### 2.21 Regulatory reserve

The Credit Union Act 1997 (Regulatory Requirements) Regulations 2016 requires credit unions to establish and maintain a minimum regulatory reserve requirement of at least 10 per cent of the assets of the Credit Union. In instances where the Credit Union has been approved for long term lending, a minimum regulatory reserve of at least 12.5 per cent is required. This reserve is to be perpetual in nature, freely available to absorb losses, realised financial reserves that are unrestricted and non-distributable.

#### 2.22 Operational risk reserve

Section 45(5)(a) of the Credit Union Act, 1997 (as amended) requires each Credit Union to maintain an additional reserve that it has assessed is required for operational risk having regard to the nature, scale and complexity of the Credit Union. Credit unions are required to maintain a minimum operational risk reserve having due regard for the sophistication of the business model.

The directors have considered the requirements of the Act and have considered an approach to the calculation of the operational risk reserve. The Credit Union uses the Basic Indicator Approach as set out in the operational risk measurements techniques proposed under Basel II capital adequacy rules for banking institutions in calculating the operational risk reserve. Therefore the Credit Union will hold an operational risk reserve which will at a minimum equal 15% of the average positive gross income for the previous three years. For any year in which there was a deficit, this will be excluded from the calculation.

#### Notes to the Financial Statements (cont)

For the financial year ended 30 September 2024

#### 2.23 Other reserves

Other reserves are the accumulated surpluses to date that have not been declared as dividends returnable to members. The other reserves are subdivided into realised and unrealised. The Credit Union has established a social finance fund reserve to be used by the Credit Union for social, cultural and charitable purposes in accordance with Section 44 of the Credit Union Act, 1997 (as amended) and this is included in realised reserves. In accordance with the Central Bank guidance note for credit unions on matters relating to accounting for investments and distribution policy, investment income that has been recognised but will not be received within 12 months of the balance sheet date is classified as unrealised and is not distributable. A reclassification between unrealised and realised is made as investments come to within 12 months of maturity date. The directors have deemed it appropriate that interest on loans receivable at the balance sheet date and the balance of the SPS refund receivable is also classified as unrealised and is not distributable. All other income is classified as realised.

#### 2.24 Distribution policy

Dividends and loan interest rebates payments are made from the current year's surplus or reserves set aside for that purpose. The board's proposed dividends and loan interest rebates to members each year is based on the distribution policy of the Credit Union.

The rate of dividends and loan interest rebates recommended by the board will reflect:

- the risk profile of the Credit Union, particularly in its loan and investments portfolios;
- the board's desire to maintain a stable rather than a volatile rate of dividend each year; and
- members' legitimate dividend and loan interest rebate expectations;

all dominated by prudence and the need to sustain the long-term welfare of the Credit Union.

For this reason the board will seek to build up its reserves to absorb unexpected shocks and still remain above minimum regulatory requirements. The Credit Union accounts for dividends and loan interest rebates when members ratify such payments at the Annual General Meeting.

#### 2.25 Taxation

The Credit Union is not subject to income tax or corporation tax on its activities.

#### 3. JUDGEMENTS IN APPLYING ACCOUNTING POLICIES AND KEY SOURCE OF ESTIMATION UNCERTAINTY

Preparation of the financial statements requires the directors to make significant judgements and estimates. The items in the financial statements where these judgements and estimates have been made include:

# Determination of depreciation, useful economic life and residual value of tangible assets

The annual depreciation charge depends primarily on the estimated lives of each type of asset and, in certain circumstances, estimates of residual values. The directors regularly review these useful lives and change them if necessary to reflect current conditions. In determining these useful lives management consider technological change, patterns of consumption, physical condition and expected economic utilisation of the assets. Changes in the useful lives can have a significant impact on the depreciation charge for the financial year. The net book value of tangible fixed assets subject to depreciation at the year end was €3,350,793 (2023: €3,548,255).

#### **Provision for bad debts**

The Credit Union's accounting policy for impairment of loans is set out in note 2.8. The estimation of loan losses is inherently uncertain and depends upon many factors, including loan loss trends, credit risk characteristics in loan classes, local and international economic climates, conditions in various sectors of the economy to which the Credit Union is exposed, and, other external factors such as legal and regulatory requirements. The provision for bad debts in the financial statements at the year end was €6,473,858 (2023: €6,473,858) representing 6.22% (2023: 7.82%) of the total gross loan book.

#### Investments in associates

The investments in associates represents Savvi Credit Union Limited's investment in MetaCU Management Designated Activity Company. This investment was made for operational purposes. The Credit Union holds 6.25% Redeemable A Ordinary shares in the company and through the terms of the shareholders agreement agreed between each of the participating credit unions, Savvi Credit Union Limited is deemed to have influence over the operations of this company. Therefore the investment has been accounted for as an investment in an associate.

#### **Operational risk reserve**

The directors have considered the requirements of the Credit Union Act, 1997 (as amended) and have considered an approach to the calculation of the operational risk reserve. The Credit Union uses the basic indicator approach as set out in the operational risk measurements techniques proposed under Basel II capital adequacy rules for banking institutions in calculating the minimum operational risk reserve. The operational risk reserve of the Credit Union at the year end was  $\leq 1,376,151$  (2023:  $\leq 1,373,946$ ).

### Adoption of going concern basis for financial statements preparation

The Credit Union continue to closely monitor developments within the global macro-economic environment. The directors have prepared projections and cash flows for a period of at least twelve months from the date of the approval of the financial statements which demonstrate that there is no material uncertainty regarding the Credit Union's ability to meet its liabilities as they fall due, and to continue as a going concern. On this basis the directors consider it appropriate to prepare the financial statements on a going concern basis. Accordingly, these financial statements do not include any adjustments to the carrying amounts and classification of assets and liabilities that may arise if the Credit Union was unable to continue as a going concern.

For the financial year ended 30 September 2024

#### 4. KEY MANAGEMENT PERSONNEL COMPENSATION

The directors of the Credit Union are all unpaid volunteers. The key management personnel compensation is as follows.

The directors of the Credit Union are all unpaid volunteers. The key management personne	2024	2023
	€	€
Short term employee benefits paid to key management	1,226,724	1,077,719
Payments to pension schemes	93,239	90,810
Total key management personnel compensation	1,319,963	1,168,529
5. NET IMPAIRMENT LOSS/(GAIN) ON LOANS TO MEMBERS		
	2024	2023
	€	€
Bad debts recovered	(132,704)	(151,580)
Impairment of loan interest reclassed as bad debt recoveries	(19,229)	(15,587)
Loans written off during the year	180,068	180,196
Net impairment loss/(gain) on loans to members	28,135	13,029
6. CASH AND CASH EQUIVALENTS		
	2024	2023
	€	€
Cash and balances at bank	9,132,003	7,185,094
Deposits and investments — cash equivalents (note 7)	69,352,234	67,871,470
Total cash and cash equivalents	78,484,237	75,056,564
7. DEPOSITS AND INVESTMENTS		
	2024	2023
	€	€
Deposits and investments — cash equivalents		
Accounts in authorised credit institutions (Irish and non-Irish based)	69,210,171	60,765,759
Irish and EEA state securities	-	7,013,525
Central Bank deposits	142,063	92,186
Total deposits and investments — cash equivalents	69,352,234	67,871,470
Deposits and investments — other		
Accounts in authorised credit institutions (Irish and non-Irish based)	115,247,861	135,325,699
Irish and EEA state securities	34,072,638	39,487,053
Bank bonds	59,564,026	61,107,917
Central Bank deposits	3,179,312	3,229,189
Other investments	5,021,273	5,001,555
Total deposits and investments — other	217,085,110	244,151,413
Total deposits and investments	286,437,344	312,022,883

The rating category of counterparties with whom the investments were held at 30 September 2024 and 30 September 2023 is as follows:

A+       131,721,560       113,2         A       148,390,659       121,3         A-       -       58,         BBB+       3,003,750       3,0         Central Bank       3,321,375       3		2024	2023
A+       131,721,560       113,2         A       148,390,659       121,3         A-       -       58,         BBB+       3,003,750       3,0         Central Bank       3,321,375       3		€	€
A       148,390,659       121,         A-       -       58,         BBB+       3,003,750       3,         Central Bank       3,321,375       3	AA	-	12,538,707
A-         -         58.           BBB+         3.003.750         3.           Central Bank         3.321.375         3	A+	131,721,560	113,204,607
BBB+         3.003.750         3.0           Central Bank         3.321.375         3	A	148,390,659	121,595,643
Central Bank 3,321,375 3	A-	-	58,358,874
	BBB+	3,003,750	3,003,677
Total 286 / 37 3// 312 (	Central Bank	3,321,375	3,321,375
	Total	286,437,344	312,022,883

For the financial year ended 30 September 2024

#### 8. FINANCIAL ASSETS - LOANS TO MEMBERS

	2024	2023
	€	€
As at 1 October	82,759,338	64,737,773
Loans granted during the year	50,152,221	42,179,010
Loans repaid during the year	(28,724,107)	(23,977,249)
Gross loans and advances	104,187,452	82,939,534

Bad debts		
Loans written off during the year	(180,068)	(180,196)
As at 30 September	104,007,384	82,759,338

#### 9. PROVISION FOR BAD DEBTS

	2024	2023
As at 1 October	€ 6.473.858	€ 6.473.858
Movement in bad debts provision during the year	0,473,838	0,473,838
As at 30 September	6,473,858	6,473,858
<b>T</b> I		
The provision for bad debts is analysed as follows:		
	2024	2023
	€	€
Grouped assessed loans	6,473,858	6,473,858
Provision for bad debts	6,473,858	6.473.858

#### **10. TANGIBLE FIXED ASSETS**

	Fixtures &	Office	
Premises	fittings	equipment	Total
€	€	€	€
3,619,003	1,524,827	3,256,043	8,399,873
-	23,399	7,627	31,026
3,619,003	1,548,226	3,263,670	8,430,899
509,130	1,190,191	3,152,297	4,851,618
72,380	107,612	48,496	228,488
581,510	1,297,803	3,200,793	5,080,106
3,037,493	250,423	62,877	3,350,793
3,109,873	334,636	103,746	3,548,255
	€ 3,619,003 - 3,619,003 509,130 72,380 581,510 3,037,493	Premises         fittings           ₹         ₹           3,619,003         1,524,827           -         23,399           3,619,003         1,548,226           509,130         1,548,226           509,130         1,190,191           72,380         107,612           581,510         1,297,803	Premises         fittings         equipment           €         €         €           3,619,003         1,524,827         3,256,043           -         23,399         7,627           3,619,003         1,548,226         3,263,670           509,130         1,190,191         3,152,297           72,380         107,612         48,496           581,510         1,297,803         3,200,793

For the financial year ended 30 September 2024

#### **11. EQUITY INVESTMENT**

€
-
50,000
50,000
50,000

#### As at 30 September 2023

The equity investment represents an investment made by the Credit Union in CU Mortgage Services Designated Activity Company, a company with registered number 755686, and having its registered office at Suite 28, Morrison Chambers, 32 Nassau Street, Dublin, DO2 XF22.

#### **12. INVESTMENTS IN ASSOCIATES**

	€
Cost	
As at 1 October 2023	265,000
Additions	31,250
As at 30 September 2024	296,250
Accumulated impairment	
As at 1 October 2023 and 30 September 2024	
Net book value	
As at 30 September 2024	296,250
As at 30 September 2023	265.000
Interests in associate	

The Credit Union has interests in the following associate:

Associate	Registered Address	Type of shares held	Proportion held %	Net Assets €	Profit €
MetaCU Management Designated Activity Company	14 Ely Place Dublin 2 Ireland	Redeemable A Ordinary	6.25%	4.056.303	8,098

The above financial information in respect of MetaCU Management Designated Activity Company was extracted from the audited financial statements for the year ended 31 December 2023.

The effect of including this investment as if it had been accounted for using the equity method would be as follows:

	Share of net assets €
As at 1 October 2023	253,012
Share of profit for the financial year after tax	506
As at 30 September 2024	253,518

For the financial year ended 30 September 2024

#### 13. DEBTORS, PREPAYMENTS AND ACCRUED INCOME

	2024 €	2023 €
Loan interest receivable	117,994	96,752
Other debtor — SPS refund	161,000	161,000
Prepayments	361,476	140,392
As at 30 September	640,470	398,144

#### 14. MEMBERS' SHARES

	2024	2023
	€	€
As at 1 October	332,682,210	329,814,431
Received during the year	69,260,093	70,757,959
Withdrawn during the year	(78,166,622)	(67,890,180)
As at 30 September	323,775,681	332,682,210

#### **15. MEMBERS' DEPOSITS**

	2024 €	2023 €
As at 1 October	-	-
Received during the year	4,035,394	-
Withdrawn during the year	-	-
As at 30 September	4,035,394	-

#### 16. MEMBERS' BUDGET ACCOUNTS

	2024	2023
	€	€
As at 1 October	6,251,423	6,255,041
Lodgements during the year	14,163,080	14,124,040
Withdrawals during the year	(14,066,371)	(14,127,658)
As at 30 September	6,348,132	6,251,423

#### 17. OTHER LIABILITIES, CREDITORS, ACCRUALS AND CHARGES

	2024	2023
	€	€
Trade creditors and accruals	1,347,893	1,378,106
Prize draw	181,308	172,012
PAYE/PRSI liability	62,898	57,310
As at 30 September	1,592,099	1,607,428

For the financial year ended 30 September 2024

#### **18. OTHER PROVISIONS**

	2024	2023
Holiday pay accrual	ŧ	€
As at 1 October	45,116	55,572
Credited to the income and expenditure account	(4,591)	(10,456)
As at 30 September	40,525	45,116

#### **19. FINANCIAL INSTRUMENTS**

Financial assets	2024 €	2023 €
Financial assets measured at amortised cost	393,610,123	395,919,457
Financial liabilities	2024 €	2023 €
Financial liabilities measured at amortised cost	335,791,831	340,586,177

Financial assets measured at amortised cost comprise cash and balances at bank, deposits and investments, loans, investments in associates and other debtors.

Financial liabilities measured at amortised cost comprise members' savings, other liabilities, creditors, accruals and charges and other provisions.

#### **20. RESERVES**

	Balance 01/10/23	Payment of dividend	Appropriation of current year surplus	Transfer between reserves	Balance 30/09/24
	€	€	€	€	€
Regulatory reserve	50,036,017	-	-	20,000	50,056,017
Operational risk reserve	1,373,946	-	2,205	-	1,376,151
Other reserves					
Realised					
Social fund reserve	325,520	-	-	-	325,520
Dormant accounts written off reserve	6,201	-	-	-	6,201
General reserve	6,451,206	(972,135)	3,265,498	99,064	8,843,633
Total realised reserves	6,782,927	(972,135)	3,265,498	99,064	9,175,354
Unrealised					
Interest on loans reserve	96,752	-	21,242	-	117,994
Investment income reserve	668,037	-	213,066	(119,064)	762,039
SPS reserve	161,000	-	-	-	161,000
Total unrealised reserves	925,789	-	234,308	(119,064)	1,041,033
Total reserves	59,118,679	(972,135)	3,502,011	-	61,648,555

For the financial year ended 30 September 2024

#### **21. CREDIT RISK DISCLOSURES**

In line with regulatory requirements, the Credit Union:

- restricts the concentration of lending by the Credit Union within certain sectors or to connected persons or groups (concentration limits);
- restricts the absolute amount of lending to certain sectors to a set percentages of the regulatory reserve (large exposure limit);
- restricts the loan duration of certain loans to specified limits (maturity limits); and
- requires specified lending practices to be in place where loans are made to certain sectors such as house loans, business loans, community loans or loans to another credit union.

The carrying amount of the loans to members represents the Credit Union's maximum exposure to credit risk. The following provides information on the credit quality of loan repayments. Where loans are not impaired it is expected that the amounts repayable will be received in full.

	2024		2023	
	€	%	€	%
LOANS NOT IMPAIRED				
Total loans not impaired, not past due	95,089,086	91.43%	74,409,001	89.91%
IMPAIRED LOANS:				
Not past due	2,141,557	2.06%	2,590,620	3.13%
Up to 9 weeks past due	5,896,403	5.67%	5,165,227	6.24%
Between 10 and 18 weeks past due	138,078	0.13%	255,905	0.31%
Between 19 and 26 weeks past due	103,490	0.10%	145,968	0.18%
Between 27 and 39 weeks past due	356,825	0.34%	26,819	0.03%
Between 40 and 52 weeks past due	60,954	0.06%	26,937	0.03%
53 or more weeks past due	220,991	0.21%	138,861	0.17%
Total impaired loans	8,918,298	8.57%	8,350,337	10.09%
Total loans	104,007,384	100.00%	82,759,338	100.00%

#### 22. RELATED PARTY TRANSACTIONS

#### 22a. Loans

	2024		2023	
	No. of loans	€	No. of loans	€
Loans advanced to related parties during the year	2	338,000	1	10,000
Total loans outstanding to related parties at the year end	7	489,594	7	201,755
Total provision for loans outstanding to related parties		21,404		18,710

The related party loans stated above comprise of loans outstanding to directors and the management team (to include their family members or any business in which the directors or management team had a significant shareholding). Total loans outstanding to related parties represents 0.47% of the total loans outstanding as at 30 September 2024 (2023: 0.24%).

For the financial year ended 30 September 2024

#### 22b. Savings

The total amount of savings held by related parties at the year end was €523,718 (2023: €530,908).

#### 23. ADDITIONAL FINANCIAL INSTRUMENTS DISCLOSURES

#### 23a. Financial risk management

The Credit Union manages its members' savings and loans so that it earns income from the margin between interest receivable and interest payable. The main financial risks arising from the Credit Union's activities are credit risk, market risk, liquidity risk and interest rate risk. The Board of Directors reviews and agrees policies for managing each of these risks, which are summarised below.

**Credit risk:** Credit risk is the risk that a borrower will default on their contractual obligations relating to repayments to the Credit Union, resulting in financial loss. In order to manage this risk the Board of Directors regularly reviews and approves the Credit Union's credit policy. Credit risk mitigation may include the requirement to obtain collateral as set out in the Credit Union's credit policy. Where collateral or guarantees are required, they are usually taken as a secondary source of repayment in the event of the borrower's default. The Credit Union maintains policies which detail the acceptability of specific classes of collateral. The principal collateral types for loans are: an attachment over members' pledged shares; personal guarantees; and charges over assets. The nature and level of collateral required depends on a number of factors such as the term of the loan and the amount of exposure. All loan applications are assessed with reference to the credit policy in force at the time. Subsequently loans are regularly reviewed for any factors that may indicate that the likelihood of repayment has changed. The Credit Union is also exposed to counterparty credit risk pertaining to its deposit and investment portfolio. In order to manage this risk the Board of Directors regularly reviews and approves the Credit Union's investment policy and funds are invested in compliance with this policy and regulatory guidance.

**Market risk:** Market risk is the risk that the value of an investment will decrease. This risk can arise from fluctuations in values of, or income from, assets or changes in interest rates. The Board of Directors regularly reviews and approves the Credit Union's investment policy and funds are invested in compliance with this policy and regulatory guidance.

Liquidity risk: Liquidity risk is the risk that the Credit Union will not have sufficient cash resources to meet day to day running costs and repay members' savings when demanded. The Credit Union's policy is to maintain sufficient funds in liquid form at all times to ensure that it can meet its liabilities as they fall due.

Interest rate risk: The Credit Union's main interest rate risk arises from adverse movements in interest rates receivable which would affect investment income. The Credit Union reviews any potential new investment product carefully to ensure that minimum funds are locked in low yielding long term investments yet at the same time maximising investment income receivable.

#### 23b. Liquidity risk disclosures

The Credit Union's policy is to maintain sufficient funds in liquid form at all times to ensure that it can meet its liabilities as they fall due. The Credit Union adheres on an ongoing basis to the minimum liquidity ratio and minimum short term liquidity ratio as set out in regulatory requirements.

#### 23c. Interest rate risk disclosures

The following shows the average interest rates applicable to relevant financial assets and financial liabilities.

		2024		2023
		Average Interest Rate		Average Interest Rate
	€	%	€	%
Gross loans to members	104,007,384	5.54%	82,759,338	5.70%

Any distributions payable are at the discretion of the directors and are therefore not a financial liability of the Credit Union until declared and approved at the AGM.

For the financial year ended 30 September 2024

#### 24. DIVIDENDS AND LOAN INTEREST REBATES

The following distributions were paid during the year:

		2024	2023	
	%	€	%	€
Dividend on shares	0.30%	972,135	0.10%	316,385
Loan interest rebate	-	-	10.00%	393,020

The directors are proposing a dividend in respect of the financial year ended 30 September 2024 of €1,649,869 (0.50%) (2023: €969,605 (0.30%)). The directors are not proposing a loan interest rebate in respect of the financial year ended 30 September 2024 (2023: The directors did not propose a loan interest rebate).

#### 25. RATE OF INTEREST PAID ON MEMBERS' DEPOSITS

Interest payable for the year

	2024			2023
	%	€	%	€
Interest on members' deposits	2.00%	7,518	-	-

#### 26. EVENTS AFTER THE END OF THE FINANCIAL YEAR

There have been no significant events affecting the Credit Union since the financial year end.

#### **27. INSURANCE AGAINST FRAUD**

The Credit Union has Insurance against fraud in the amount of €5,200,000 (2023: €5,200,000) in compliance with Section 47 of the Credit Union Act, 1997 (as amended).

#### **28. CAPITAL COMMITMENTS**

There were no capital commitments as at 30 September 2024.

#### **29. LEASING COMMITMENTS**

The Credit Union had future minimum lease payments under operating leases as follows:

	2024	2023	
	€	€	
Less than 1 year	5,105	5,335	
1 to 5 years	8,832	14,458	
As at 30 September	13,937	19,793	

#### **30. COMPARATIVE INFORMATION**

Comparative information has been reclassified where necessary to conform to current year presentation.

#### **31. APPROVAL OF FINANCIAL STATEMENTS**

The Board of Directors approved these financial statements for issue on 26th November 2024.

# Schedules to the Income and Expenditure Account

#### For the financial year ended 30 September 2024

The following schedules do not form part of the statutory financial statements which are the subject of the Independent Auditor's report on pages 6 to 8.

#### SCHEDULE 1 - OTHER INTEREST INCOME AND SIMILAR INCOME

	2024 €	2023 €
Investment income received/receivable within 1 year	4,875,981	4,770,600
Investment income receivable outside of 1 year	213,066	213,655
Total per income and expenditure account	5,089,047	4,984,255

#### SCHEDULE 2 - OTHER INCOME

	2024 €	2023 €
Budget accounts service fees	88,992	90,576
Grant income	1,224	-
Commissions	3,824	-
Total per income and expenditure account	94,040	90,576

#### SCHEDULE 3 — OTHER MANAGEMENT EXPENSES

	2024 €	2023 €
Training	27,203	11,105
Rates	32,927	40,593
Affiliation and subscription fees	151,031	104,057
Regulatory levies and costs	702,414	857,683
Share and loan insurance	567,206	474,850
Death benefit insurance	510,121	469,902
General insurance	117,349	115,384
Post and stationery	74,591	57,323
Printing	12,119	22,412
Marketing and publicity	268,566	296,282
Conference and meeting expenses	111,099	60,078
Repairs and maintenance	11,101	11,004
Service to equipment and I.T.	614,058	524,251
Legal and professional	567,033	517,286
Audit fee	46,494	46,494
Investment costs	52,960	52,920
General and office expenses	147,671	178,649
Bank interest and charges	25,265	21,625
Total per income and expenditure account	4,039,208	3,861,898

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# NOT PROFIT

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WARNING: If you do not meet the repayments on your loan, your account will go into arrears. This may affect your credit rating which may limit your ability to access credit in the future.



## **Standing Orders** for the Annual General Meeting

#### **1 VOTING**

Each member shall be entitled to one vote irrespective of his/her shareholding, in accordance with section 82(2) of the Credit Union Act, 1997 (as amended).

Due to the fact that this year's AGM will be a hybrid meeting, voting on motions and elections will be by paper ballot and by electronic means.

#### **2 - 3 ELECTION PROCEDURE**

- 2. Elections to the Board of Directors, to the Board Oversight Committee and the position of auditor shall be by majority vote and by secret ballot.
- 3. When nominations are announced, voting procedures and instructions shall be advised. The mechanics of the virtual voting process will be explained in more detail at the AGM by the Chair. Nominations shall be in the following order:
  - (a) nominations for auditor;
  - (b) nominations for members of the Board Oversight Committee;
  - (c) nominations for directors.

When voting is completed, the votes shall be taken and tallied by the tellers. Any ballot paper which contains votes for more than the number required to be elected shall be void. All elections shall be by secret ballot and by majority vote. When the votes have been counted by the tellers, the results shall be announced by the chair. In the event that all vacancies are not filled by the first ballot further ballots shall be taken as required. In the event of an equality of votes between candidates for the remaining vacancies not filled in accordance with the above procedure one further ballot shall be taken and should that ballot fail to determine the issue, the vacancies shall be filled by lot from among such candidates having an equality of votes.

#### **4 - 9 MOTIONS**

- 4. All motions from the floor of the AGM must be proposed and seconded by members present at the AGM and moved by the proposer. If the proposer is absent when the motion is called, the motion shall be deemed to have failed.
- A proposer of a motion may speak for such period as shall be at the discretion of the chair of the meeting and shall have the right of reply before the motion is put to the meeting for a vote.
- 6. In exercising his/her right of reply, a proposer may not introduce new material.
- 7. The seconder of a motion shall have such time as shall be allowed by the chair to second the motion.
- Members are entitled to speak on any such motion and must do so through the chair. All speakers to any motion shall have such time as shall be at the discretion of the chair.
- The chair shall have the absolute right to decide at any time when a motion has been sufficiently discussed and may put the motion to the meeting giving the proposer the right of reply before doing so.

#### **10 - 15 MISCELLANEOUS**

- 10. The chair of the Board of Directors shall be the chair of any general meeting, except where he/she is not available, in which case it shall be the vice-chair, except where he/she is not available, in which case the board shall decide amongst themselves who shall act as chair of any general meeting.
- The chair may at his/her discretion, extend the privilege of the floor to any person who is not a member.
- Matters not covered by the Agenda may be introduced under "Other Business" at the discretion of the chair.

- 13. The chairman's decision on any matter relating to these Standing Orders or interpretation of same shall be final.
- 14. No member shall have more than one vote on each guestion at any general meeting of the Credit Union or any adjournment thereof irrespective of his/her shareholding or the number of accounts in his/her name in the Credit Union provided, however, that except in voting at elections, the presiding member shall have a second or casting vote in the event of equality of voting. Voting by proxy shall be allowed only when a member other than a natural person votes through a representative, who is a member of the group, duly authorised in writing for that purpose and accepted as such by the Board of Directors.
- 15. Any matter to be decided upon by vote at the AGM shall, unless otherwise expressly provided for by law or the rules, be decided upon by simple majority.

#### 16. SUSPENSION OF STANDING ORDERS

Standing Orders may be amended or altered at a general meeting and only if a motion to this effect has received a two-thirds majority of those present and voting.

#### 17. ALTERATION OF STANDING ORDERS

Standing Orders may be amended or altered at a general meeting and only if a motion to this effect has received a two-thirds majority of those present and voting.

#### **18. ADJOURNMENTS**

Adjournments of the AGM shall take place only in accordance with section 81(1) of the Credit Union Act, 1997 (as amended).

## Irish League of Credit Unions **Rule Amendment**

That this Annual General Meeting agrees to amend Rule 40(2) of the Standard Rules for Credit Unions (Republic of Ireland), by the deletion of the following Rule 40(2):

(2) At the time of adoption of these rules, the Board of Directors shall consist of 9 Members, all of whom shall be members of the Credit Union.

And by the insertion of the following Rule 40(2) to read:

(2) At the time of adoption of these rules, the Board of Directors shall consist of 11 Members, all of whom shall be members of the Credit Union.

# **Register for Online Banking today**

If you need to talk to Savvi directly, you can call us directly or drop into one of our branches.

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**Check balances** Pay bills Make payments Apply for a loan

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Introducing Your Local Agent

Our Agents provide invaluable support nationwide ensuring our members have local, onsite assistance on any matter relating to the Credit Union.

ESB LOCATION	AGENT NAME
Aghada	Pat Wall
Ardnacrusha	Anne Reynolds
Arklow	Padraig Boyce
Athlone	Emma Lennon
Ballina	Ann Gilmartin
Ballyshannon	Thomas Gaughan
Carrick on Shannon	Brendan Kiernan
Castlebar	Pat Needham
Cavan	Siobhan Mannering
Cork	
Networks (Wilton)	Aileen Creed
NCCC (Wilton)	Carragh Cole
ESB Engineering & Major Projects, Little Island	James Sammon
Clonmel	Denis McGrath
Clonmel Ennis	Denis McGrath Geraldine Feighery
Ennis	
Ennis Dublin:	Geraldine Feighery
Ennis Dublin: F27	Geraldine Feighery Emma Lynch
Ennis Dublin: F27 Finglas	Geraldine Feighery Emma Lynch Andy Moore
Ennis Dublin: F27 Finglas Inchicore	Geraldine Feighery Emma Lynch Andy Moore Ciara Dolan
Ennis Dublin: F27 Finglas Inchicore South Lotts Road ESB Engineering & Major Projects, Dublin	Geraldine Feighery Emma Lynch Andy Moore Ciara Dolan Aisling Roche
Ennis Dublin: F27 Finglas Inchicore South Lotts Road ESB Engineering & Major Projects, Dublin Airport	Geraldine Feighery Emma Lynch Andy Moore Ciara Dolan Aisling Roche Liam O'Reilly
Ennis Dublin: F27 Finglas Inchicore South Lotts Road ESB Engineering & Major Projects, Dublin Airport	Geraldine Feighery Emma Lynch Andy Moore Ciara Dolan Aisling Roche Liam O'Reilly Louise Rooney
Ennis Dublin: F27 Finglas Inchicore South Lotts Road ESB Engineering & Major Projects, Dublin Airport Electric Ireland, Santry	Geraldine Feighery Emma Lynch Andy Moore Ciara Dolan Aisling Roche Liam O'Reilly Louise Rooney Aileen Leddy
Ennis Dublin: F27 Finglas Inchicore South Lotts Road ESB Engineering & Major Projects, Dublin Airport Electric Ireland, Santry	Geraldine Feighery Emma Lynch Andy Moore Ciara Dolan Aisling Roche Liam O'Reilly Louise Rooney Aileen Leddy
Ennis  Dublin: F27 Finglas Inchicore South Lotts Road ESB Engineering & Major Projects, Dublin Airport Electric Ireland, Santry Leopardstown Road	Geraldine Feighery Emma Lynch Andy Moore Ciara Dolan Aisling Roche Liam O'Reilly Louise Rooney Aileen Leddy Donal Fitzgerald

Independent News & Media (INM)			
Darragh Kennan			
Anne Marie Peakin			
Rebecca Robinson			
Roisin Phelan			
Keith McCarthy			
Noreen Kinane			
Gene McCarthy			
Sandra Carney			
Pat Dromey			
James Lynch			
Fiona Canavan			
Brenda Madden			
Zara O'Kelly			
Gile MacLochlainn			
Rioghnagh Murrin			
Declan O'Donovan			
Ursula Moylan			
Noreen O'Brien			
Sandra Connolly			
Bridget Ivory			
Dan Hickey			
Tommy Murray			

Talbot Street	AnnMarie O'Dwyer
Talbot Street	Noel Stafford

#### **Community Agent**

Oriel Street

Lily Deegan

## 62nd Annual General Meeting



Commencing at 6pm

### Aviva Stadium, Dublin / Zoom

If you would like to join the AGM virtually, please see savvi.ie for details on how to register as well as FAQs.

#### **ELECTIONS**

Pursuant to Rule 102 the Board of Directors has appointed a Nomination Committee to ensure at least one candidate for each vacancy for which an election is being held.

#### VACANCIES

Board of Directors -6 (3 new, 3 re-election)

Board Oversight Committee — 2 (new)

Any member who wishes to put themselves forward for election as either a director or member of the Board Oversight Committee, please contact the Chair of the Nomination Committee or any of the Credit Union's offices. Our vacancies for non-executive directors, Board Oversight Committee members and volunteers in general are all advertised on our website www.savvi.ie from time to time

#### AGENDA

- 1. An overview of proceedings
- 2. Invocation
- 3. Acceptance by the Board of Directors of the authorised representatives of members that are not natural persons
- 4. Ascertainment of Quorum
- 5. Adoption of Standing Orders
- 6. Appointment of Tellers
- 7. Minutes of last AGM held 19 January 2024
- 8. Motions Change to Standard Rules
- 9. Report of Board of Directors
- 10. Report of the CEO
- 11. Auditor's Report
- 12. Approval of Distribution Proposal
- 13. Report of the Board Oversight Committee
- 14. Election of Auditor
- 15. Election of Directors and Board Oversight Committee Members
- 16. Report of the Credit Committee
- 17. Report of the Credit Control Committee
- 18. Result of Elections
- 19. Any other Business
- 20. Close of Meeting

The Standard Rules for Credit Unions can be inspected on our website www.savvi.ie and will be available for inspection at the meeting.



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**Savvi Credit Union Ltd.** 56 Sir John Rogerson's Quay, Dublin 2

Also at 1a Upper Oriel St, Dublin 1; 22 Upper Erne Street, Dublin 2; 5 Irishtown, Ringsend, Dublin 4;

Tel 01 632 5100 Email hello@savvi.ie

www.savvi.ie

Savvi Credit Union Ltd is regulated by the Central Bank of Ireland. Registered in Republic of Ireland: Register No. 275CU



